



## BIO Junior Territory Manager (wielkopolskie, zachodnio-pomorskie, lubuskie)

We are one of the world's leading companies in the field of orthopedics, arthroscopy, sports medicine, and orthobiologics. True to our mission statement, Helping Surgeons Treat Their Patients Better, we have been committed to developing innovative products and surgical procedures for over 35 years. Arthrex was founded in 1981 in Munich, Germany. Today our headquarters is based in Naples in Florida, USA, with a large network of subsidiaries in 21 countries. [Arthrex Polska](#) company was established in 2012 and since then we continue to experience unprecedented growth and demand for our products.

We are currently searching for a new colleague to become part of the Arthrex team, supporting the **BIO Sales TEAM** in the region: wielkopolskie, zachodnio-pomorskie, lubuskie:

### Your Responsibilities:

- Care of assigned region (wielkopolskie, zachodnio-pomorskie, lubuskie) and product line
- Planning activities together with the Sales Manager
- Defining and fulfilling the local sales strategy
- Daily support and building relationships with the customers
- Reporting and administration in CRM
- Taking part in negotiations with customers
- Organisation of local product&techniques, trainings, seminars, courses for doctors and medical staff
- Active monitoring and taking advantage of market opportunities

### Your Profile:

- University background (technical, biotechnical, medical, physiotherapy, biology)
- Good active English knowledge is a must
- Presentation skills
- Very good organizational skills
- Flexibility and reliability
- Teamwork
- Willingness to travel

### What We Offer:

- **Professional product trainings**
- An opportunity to be part of a global market leader
- A dynamic and inspiring working environment
- Many opportunities to work on challenging projects and assignments
- Possibilities for further personal as well as professional development
- Motivating financial remuneration
- Benefits (Multi sport card, private medical care, life insurance, employee referral bonus, jubilee bonus)

**Aplikuj teraz**  
przez LinkedIn lub [joanna.serafin@arthrex.pl](mailto:joanna.serafin@arthrex.pl)





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### A day in life

The main purpose of this role is to sell and promote the innovative range of Arthrex products.

The jobholder is primarily responsible for selling the full range of products in assigned accounts or regions in a professional manner to hospitals and related healthcare professionals. You will support activities in the territory in order to maximize the opportunities and build strong business relationships with customers to ensure usage of our products and gain greater market share, leading through economic selling, developing and presenting commercial offers.

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